

COMMANDER

(ASSERTIVE)

ENTJ-A

ROLE: ANALYST

Intuitive (N) and Thinking (T) personality types, known for their rationality, impartiality, and intellectual excellence.

STRATEGY: PEOPLE MASTERY

People Masters seek social contact and tend to have very good communication skills. These types are confident in their abilities and don't hesitate to express their opinions.

TRAITS

Extraverted (E) individuals prefer group activities and get energized by social interaction. They tend to be more enthusiastic and more easily excited than Introverts.

Intuitive (N) individuals are very imaginative, open-minded and curious. They prefer novelty over stability and focus on hidden meanings and future possibilities.

Thinking (T) individuals focus on objectivity and rationality, prioritizing logic over emotions. They tend to hide their feelings and see efficiency as more important than cooperation.

Judging (J) individuals are decisive, thorough and highly organized. They value clarity, predictability and closure, preferring structure and planning to spontaneity.

Assertive (-A) individuals are self-assured, even-tempered and resistant to stress. They refuse to worry too much and do not push themselves too hard when it comes to achieving goals.

RESEARCH INSIGHT

Assertive Commanders are the most likely personality type to consider themselves leaders.



STRENGTHS

Efficient: Commanders see inefficiency as something that pulls time and energy away from all their future goals, and will root out such behavior wherever they go.

Self-Confident: Commanders trust their abilities, make known their opinions, and believe in their capacities as leaders.

Strong-Willed: Commander personalities strive to achieve their goals, but really nothing is quite as satisfying to them as rising to the challenge of each obstacle in their run to the finish line.

Charismatic: These qualities combine to create individuals who are able to inspire and invigorate others, and this in turn helps Commanders to accomplish their often ambitious goals.

WEAKNESSES

Stubborn and Dominant: Sometimes all this confidence and willpower can go too far, and Commanders are all too capable of digging in their heels, trying to win every single debate and pushing their vision, and theirs alone.

Impatient: Some people need more time to think than others, an intolerable delay to quick-thinking Commanders. They may often misinterpret this as stupidity or disinterest in their haste.

Arrogant: Commander personalities respect quick thoughts and firm convictions, their own qualities, and look down on those who don't match up.

Poor Handling of Emotions: All this bluster, alongside the assumed supremacy of rationalism, makes Commanders distant from their own emotional expression and sometimes downright scornful of others'.



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